

Short Message Report

Conversations: 1	Participants: 3
Total Messages: 47	Date Range: 4/12/2023 - 4/14/2023

Outline of Conversations



Personal messages • 47 messages between 4/12/2023 - 4/14/2023 • Denise Choi • Nicole Levitt



NL Nicole Levitt **DELETED** 4/12/2023, 11:09 PM
Ok so Jameka is at 37% and Jim at 34% for the FY. The other file I was looking at was FY23 projected based on deals remaining in Q4 (Ops calculation), and based on that Jameka is projected to be at 43% which is the lowest on that team

DC Denise Choi **DELETED** 4/12/2023, 11:10 PM
got it. so from a piped opportunities/forecast perspective, Jim is ahead of Jameka

NL Nicole Levitt **DELETED** 4/12/2023, 11:11 PM
Correct. From a projection standpoint based on what the reps have outstanding in Q4 that is likely to close (in addition to what has already closed YTD), team projections for Garrett's team are as follows:

- Austin: 172%
- Allison: 100%
- Amanda: 98%
- Jim: 62%
- Joe: 45%